



**2012-2013**

# **Annual General Meeting Report**

April 15, 2013

Woolwich Memorial Centre

Concourse Room

8:00 pm



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## VP Rep

*Paul Wilson*

I would like to take a moment to thank all executive, coaching staff and volunteers for making this, yet another successful year for Woolwich Minor Hockey. Your hard work has not gone unnoticed. Thank you.

Another hockey season has come and gone that I believe was very successful with a strong showing in the preliminary round with several teams advancing to the quarter finals of the OMHA Playdowns. Unfortunately Woolwich's quest for more OMHA success fell short with the remaining teams being eliminated. Congratulations to all rep teams on a strong showing during the Playdowns.

Not to be overlooked, we did have five teams compete for league championships. With all five teams winning their respective division championship with the Minor Pee wee AA team coming all the way back to win their series in 6 games. The championship teams were Atom AE, Pee wee AE, Minor Pee wee AA, Bantam AE and Minor Midget A. I believe all the representative teams had a great season.

We have reached the completion of year two of the Additional Player Movement policy which saw Woolwich accepted several players from other centers to play on our rep teams as well as see some of our own players using this opportunity to play for other centers; I am hopeful that this was a rewarding experience for all participants.

Currently we are in the middle of AAA tryouts and the NRP Tryouts for Woolwich players wishing to explore other challenges of play. With Center Wellington being an AA base category many of our players are eligible to tryout there with still a few players eligible for Guelph depending on mileage. Woolwich will continue to accept NRP cards for Pee wee level players and above wishing to come here to play for the 2013-14 season.

In closing, this will be my final report as VP of Rep hockey for Woolwich as I have been nominated for OMHA REM Zone 3. I have fully enjoyed every aspect of my time spent within this association over the years and look forward to the upcoming seasons where I may have the opportunity to present an OMHA championship trophy to a Woolwich team once more.

I will once again come back to a comment I have made at the past few AGM meetings. Let's try to keep the fun in the game, cheer on all players, and enjoy your time at the arena. The seasons will fly by in a blink of an eye from Novice to Juvenile so sit back and enjoy the memories that are being created in front of you.

Good luck to everyone next season with tryouts and I will still see you around the rink from time to time.



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## VP Local League

*Tom Arndt*

- Thanks to all the coaches, trainers and managers who made this year a success. Also thanks to all the parents who support their kids and their coaching staffs. This makes the year so much more enjoyable all around.
- We fielded 14 local league teams this year, and 7 teams made the final play-off round. Congratulations to Novice 2 for winning the B final, Novice 4 for winning the D final, Atom 3 for winning the A final, Atom 2 for winning the B final and Midget 1 for winning the A final.
- Thank you to my conveners; Gerry Beard (Novice), Rob Moyer (Atom), Chad Nichols (Peewee) and Dave Berry (Bantam). The shared leadership makes the work for all easier. Some of the above positions are open for the 2013/2014 season. If this is an area where you can help, please contact myself or Rob Moyer.
- We will also be looking for new coaches, trainers and managers for the upcoming season. If you are able to help in any of these positions, please let Rob or I know.
- A reminder to coaches/trainers with expiring credentials to update them before they expire. If you're not sure, please ask Jodi Young and she can provide you with an update of your status.
- As always, if you have feedback or concerns, please contact Rob or myself.

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## VP Coaching

*Rob Waters*

- Thank you to all the coaches, managers and trainers that have donated countless hours of their time to our association.
- We received over +150 coaching evaluations. Participation was down from last year; however, we received some constructive feedback on the evaluations. These reviews are very valuable when considering prospective coaches for next season.
- Coaching Applications: We moved up the deadline this year and the Coaching Committee decided to release 2013-14 coaches in 2 phases. Phase 1 April 5 and Phase 2 will be released April 30<sup>th</sup>.
- Coaches are selected by the Coaching Selection Committee. The Committee consists of the President, V.P. Coaching, V.P. Rep, V.P. Local League, and V.P. Player Development.
- Coaches, Trainers, Managers, and Sponsor Appreciation Dinner is scheduled for April 17<sup>th</sup> and is paid for by WMHA to thank the volunteers for their contribution to help make WMHA a great association. Once again the dinner will be held at the Elmira Golf Club. We anticipate 95-100 attendees.
- Clinics for new or expiring coach and trainer certificates will be posted on the website and in the next newsletter. We recommend that our staff take the WMHA clinics as this keeps our costs down for the Association.



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## VP Player Development

Eric Brubacher/Fred Hale

It was a successful year by all accounts for this year's initiation program. Mini 4, 5's were under the direction of Tim Weigel. Tim has coached this age group for 8 years now and did a terrific job of introducing 52 youngsters to the game of hockey. By utilizing his past experience and the directives of the CHIP's (Canadian Hockey Initiation Program) Tim and his staff did a great job of combining fun and learning as these young hockey players and their parents were introduced to WMHA. Great job Tim!

Mini 6's were handled by Jeff Weber and Chad Dawson. Their season began in June as they met to prepare and layout their philosophy for a year that would have contain plenty of fun and development as well strong adherence to the CHIP directives for players of this age. Following are a few highlights from their year as shared by head coach Jeff Weber:

- Included 39 players, 2 head coaches with 8 regular assistant coaches and 3 occasional assistants.
- Two main goals - enjoyment and skill development and both goals were well met.
- Two equal teams created
- 12 games including 2 tournaments
- Tony Code came to a few practices to help directly with development.
- Full preparation for all practices to maximize efficiency

"The main test of our development was if our kids could put the development into the games against other centres. In each game, our players were consistently able to incorporate all the skills. Most players were backwards skating while playing defence, skating in open ice pushing the puck with one hand, and using tight turns to skate around the opposition. I believe that if these kids continue to get the same focus on skill development and the same structured practices, then this group will continue to stay engaged as the year's progress. It will also ensure that the 2006s will always have a strong group of players to contend for the top team."

Well done all mini 6 coaches and volunteers and parents!

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## Office Administrator/Registrar

*Jodi Young*

Please let me know if you have any suggestions to help things run a little smoother as I am always looking for ways to improve.

### Registration Summary

- Total registrants for the 2012-13 season was 580.
- 31 teams total + 91 Initiation and Pre Novice players.
- Juvenile team was back after a 1 year absence.



- Registration is done almost exclusively online with only a few people still choosing to do manual registration. Online makes it a lot less time consuming.
- We are still looking into adding payment online by Visa/Mastercard to decrease the consuming process of collecting and depositing cheques. The cost of this service would be approximately \$2.50 for each registrant.
- Tax receipts can be retrieved directly from your account on the hcr or I can email it out upon request.

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## **Fundraising Committee**

### *No Representative*

- Although there was no designated Fundraising committee chair this year, several executive members stepped up to take on the Pepperette and Cash Calendar fundraisers. Tim Waters ran another successful golf tournament fundraiser.
  - The Pepperette fundraiser realized a profit of \$9120.00
  - The Cash Calendar fundraiser realized a profit of \$5330.00
  - The Golf tournament realized a profit of \$7950.00
- Other events such as the two NHL Alumni games and the OHL game raised \$5234. It should be noted that these are considered one-time events and there is no guarantee the events will be repeated next year.

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## **Tournament Chair(s)**

### *Tracey Williams/Jasmine Roth*

### **Woolwich Wildcat Weekend Tournament**

The 37<sup>th</sup> Annual Woolwich Wildcat Weekend took place on the weekend of November 9, 10 and 11. We welcomed 39 teams in the Peewee and Bantam age divisions to the Tournament this year and for the first time, Local League teams were invited to attend. We had 78 games played over the weekend on our 3 ice pads. We had 6 Woolwich teams make it to the Finals, with our Bantam AE's winning their Finals, and many games went to overtimes and shootouts – very evenly matched teams made for great hockey. We receive lots of positive feedback from attending Teams.

### **Highlights**

- As this was the “37th” year of our Tournament, the Dan Snyder Foundation came on board as part of the weekend – sponsoring our player gift and providing pins for each player
- We had a silent auction, which included a signed Canada Cup jersey (signed by the 1972 team) donated by the Seiling Family
- We had a large raffle table with items donated by local businesses and Woolwich Minor Hockey parents, sponsors and supporters



- We had approximately 100 volunteers from all 9 of the participating Woolwich teams assist with the weekend – clearly the volunteers are a big part of the success of the weekend and what makes it run smoothly
- We made a profit of approximately \$9000 on the Tournament; which unfortunately was down from the past 2 years but considering our struggle with registration (see below), we were pleased with a profit in this range

### **Registration Issues**

- It was clear to us this year, that Tournament organization has entered a new chapter with most Centres running some kind of Tournament throughout the year – competition has greatly increased
- With OMHA rep teams only allowed to enter 2 tournaments a year, and many having their own home tournament (as we do in Woolwich), we are basically competing for that 1 “away” Tournament these teams can enter
- We also had 4 Silver Stick Tournaments in relatively close proximity to Woolwich running the weekend before and after our Tournament – so we lost many of our tentative registrants to these Tournaments
- Usually, by the 3<sup>rd</sup> week in September we have 90 percent of our Tournament full and in the past, that was strictly achieved by posting our sanction permit on the OMHA website and inviting past participating teams to join us
- By September 2012, we had 12 teams registered – with 20 tentative teams backing out between September 15-30th, deciding to attend other tournaments
- By the beginning of October, after an aggressive email and phone campaign, our registration number doubled to 24 teams still shy of our goal of 36
- We continued to try until Thanksgiving weekend, with a few additional teams registering but still we were not close to our goal
- At this point, we had to cancel our Minor Peewee division, as we had not one team outside of Woolwich, register or even inquire about this division
- It was also at that point the decision was made to include Local League teams into the Tournament – unfortunately, we did not have enough ice time to give the LL teams 3 games plus a semi, so we had to discount their entry fee from the \$900 charged to the rep teams
- We had 14 Local League teams register for the Tournament in under 72 hours, simply by altering our Sanction Permit on the OMHA site (clearly there is a need for quality Local League Tournaments)

### **Looking Forward – 2013**

- Leanne Rollins has agreed to put forth her candidacy as of “Co-Chair” for the Tournament this year, along with Tracey Williams so there will be 2 people running the Tournament, which will allow us to be more proactive in many areas, especially registration
- Our OMHA Sanction Permit has been applied for under the name “Elmira/St.Jacob’s Tournament” – hoping to avoid some of the confusion that seems to exist with the name “Woolwich”
- We will be including Local League teams in the Tournament this year and providing them with a semi-final game, allowing us to charge a higher registration rate than last year to the Local League teams



- We have created an invitation to be emailed or mailed to all of the Alliance and GTHL Centres that generally pick their teams for the next year, in April (and are also not restricted in the number of Tournaments they entered)
- The invitation will be emailed out shortly to all of our attendees from the last 2-3 years and re-emailed to them in August
- All OMHA centres will receive the invitation by the 2<sup>nd</sup> week in September
- It is hopeful that with an aggressive registration campaign, we will not run into the same issues as last year and increase our overall profit
- As always, we are looking for help – we need Chairs to head up the different areas of the Tournament (i.e – Raffle, Volunteers, Player Gifts, etc.) and help with volunteering over the actual weekend
- We are excited about the 2013 Tournament and know it will be a success!!

## Woolwich Novice Cup Challenge

After noticing a demand for local league tournaments, we thought it would be great to bring a local league tournament back to Woolwich. The Novice Cup Challenge was born and is now another successful annual event that will be run by Woolwich Minor Hockey. I am proud to say our first year raised over \$1800.00 for the association and we had a great showing of the Woolwich teams. 3 of the 4 Novice local league teams made the finals, with Novice LL2 winning the final. A huge thank you goes out to the Novice local league teams, the Woolwich Minor Hockey Association and the countless volunteers and sponsors who helped make the tournament a success. Full planning is underway for next year along with the possibility of adding an Atom division.

Thank you to everyone for their support and I look forward to next year.

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## Equipment

*Garry Mayberry*

- I think it was a good year from the equipment side of things and everything went fairly smoothly. I did not have many issues and did not hear any major complaints.
- We did not purchase much for goalie equipment this season and that was mostly due to my time being spent on the new jerseys. I hope to get some more jr. equipment purchased for the upcoming season as we have quite a bit that is getting very old.
- Still hoping to get some of the older and unused equipment out for sale so we can get newer and better equipment, as well as freeing up some much needed space in the equipment room. I hope to have some equipment and jerseys set out for sale on the Banquet day.
- We introduced new home jerseys part way through the season this year and they seem to have gone over well. We had a few problems with sizing, especially in young goalies, but that has been corrected. A few other concerns we received were;
  - Names are difficult to read
  - Numbers are difficult to see
  - Older players found the jerseys hot and did not allow air to flow through
- Going forward with the next jersey purchases, we may have to address these concerns



- As we have several away sets that need to be replaced next season, I recommend we replace as many sets of away jerseys as possible next year

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## Sponsorship

*Chris Williams*

- Sponsorship had another successful year - thank you to our Sponsors for their support.
- We had several loyal sponsors come back again this year and some new ones come on Board (ie, Mooder Horticulture, Rosendale Farms, Kraemer Woodcraft).
- Next year, we are looking forward to taking a fresh approach to sponsorship, with the hope of increasing our overall sponsorship income.

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## Webmaster

*Leanne Rollins*

- The WMHA council approved an upcoming move to a new website platform. The new platform is the same used for the Woolwich Wild website, and I'm happy to let you know that it supports email subscriptions. You can subscribe to a particular team and you'll receive Automatic notifications when there are schedule changes!
- I will be transitioning the website over the summer months, and it will be up and running mid-August. The existing website will remain the same until then. If you have ANY requests for changes to the website, just send me a message and I will see what I can do to accommodate your requests.
- If you have any team photos from the 2012-2013 year that you want posted on the current website, just email them to me at [leannerollins@rogers.com](mailto:leannerollins@rogers.com).

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## Photos

*Chris Schnarr*

- Last year we put the photo bid out for tender as per the constitution and received 2 tenders. Both tenders were presented to the executive after asking Jasmine Roth to excuse herself at the August executive meeting. The executive voted to go with Jasmine Roth Photography's tender.
- The photos were shot at the Woolwich Memorial Arena on Oct 23-25<sup>th</sup> for Rep and Nov 1-3<sup>rd</sup> for LL and the sessions were well received with minimal issues and no complaints.
- All photos were completed and distributed on the Saturday before Christmas. I have had only positive feedback in regards to the quality and pricing.
- I will be stepping down this year and wish the next person running photos all the best.





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## Concussion Management

*Dave Lee*

- Expanded the CMRG Concussion Management Program this year to all players Minor Atom and above in the Local League and Rep programs. All players completed their tests before the start of the regular season. The cost was \$25.00 per player which was included in their registration fee.
- We conducted two meetings to include all of the trainers to explain how to log into the system and complete the tests. Thanks to Kevin Moser for his help in explaining how to use the Scat Assessment Tool as well as his own experiences with detecting signs of a concussion during his years as a trainer.
- Please send me an email with any feedback that you may have. [dave.lee2@sympatico.ca](mailto:dave.lee2@sympatico.ca). Thanks and have a great summer!

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## Treasurer Report

*Deb Good*

- See attachments at back.

**Profit and Loss Statement**  
**Woolwich Minor Hockey**  
**For the period ending March 31, 2013**

	March 31, 2013	Budget	March 31, 2012	\$ Change from Prior Period	% Change from Prior Period	% Change from Budget
<b>Sources of Revenue</b>						
<b>Operating Revenue:</b>						
Registration	\$ 372,264.49	\$ 353,000.00	\$ 341,061.52	\$ 31,202.97	9%	5%
Sponsorships	\$ 14,650.00	\$ 17,500.00	\$ 19,300.00	-\$ 4,650.00	-24%	-16%
Gate Receipts	\$ 1,588.66	\$ 2,500.00	\$ 2,673.05	-\$ 1,084.39	-41%	-36%
Rep Tryout Fee	\$ 5,840.00	\$ 6,000.00	\$ 6,120.00	-\$ 280.00	-5%	-3%
Player Development	\$ 4,083.75	\$ 6,500.00	\$ 6,930.00	-\$ 2,846.25	-41%	-37%
Misc Income	\$ 240.00	\$ 1,750.00	\$ 3,319.52	-\$ 3,079.52	-93%	-86%
Bank Interest	\$ 248.00	\$ 500.00	\$ 575.25	-\$ 327.25	-57%	-50%
<b>Tournament Revenue:(net of expenses)</b>						
Woolwich Weekend	\$ 7,306.00	\$ 15,500.00	\$ 14,500.00	-\$ 7,194.00	-50%	-53%
Novice Cup Tournament	\$ 1,841.00	\$ 1,000.00	\$ -	\$ 1,841.00	0%	84%
<b>Fundraising Revenue</b>						
Pepperettes	\$ 9,120.20	\$ 8,000.00	\$ 6,506.00	\$ 2,614.20	40%	14%
Cash Calendars	\$ 5,330.00	\$ 4,500.00	\$ 4,640.00	\$ 690.00	15%	18%
Golf Tournamnet	\$ 7,950.00	\$ 4,000.00	\$ 1,906.40	\$ 6,043.60	317%	99%
Barbeque	\$ 200.00	\$ -	\$ -	\$ 200.00	-	-
Spring NHL Alumni Game	\$ 497.20			\$ 497.20	-	-
OHL Game	\$ 2,763.25			\$ 2,763.25	-	-
Fall NHL Alumni Game	\$ 1,975.00			\$ 1,975.00	-	-
Clothing Sales	\$ -	\$ -	\$ 1,535.76	-\$ 1,535.76	-100%	-
Board Sponsorship	\$ 4,011.50	\$ 3,000.00	\$ 3,917.37	\$ 94.13	2%	34%
<b>Total Revenue</b>	<b>\$ 439,909.05</b>	<b>\$ 423,750.00</b>	<b>\$ 412,984.87</b>	<b>\$ 26,924.18</b>	<b>7%</b>	<b>4%</b>
<b>Operating Expenses</b>						
Ice Rental Costs	\$ 292,190.52	\$ 291,099.32	\$ 278,599.32	\$ 13,591.20	5%	0%
Referees Costs	\$ 41,191.00	\$ 36,000.00	\$ 35,790.00	\$ 5,401.00	15%	14%
Timekeeper Costs	\$ 9,014.00	\$ 9,000.00	\$ 8,629.50	\$ 384.50	4%	0%
Insurance	\$ 27,247.41	\$ 27,000.00	\$ 26,997.41	\$ 250.00	1%	1%
Shirts Purchase	\$ 21,413.83	\$ 9,000.00	\$ 8,982.38	\$ 12,431.45	138%	138%
Equipment Purchases	\$ 329.69	\$ 2,500.00	\$ 1,089.87	-\$ 760.18	-70%	-87%
Sock Expense	\$ 4,593.41	\$ 5,000.00	\$ 4,851.75	-\$ 258.34	-5%	-8%
Player development costs	\$ 2,989.00	\$ 5,500.00	\$ 5,313.12	-\$ 2,324.12	-44%	-46%
Cost of clinics/Rebates to Coaching staff	\$ 1,282.47	\$ 500.00	-\$ 117.20	\$ 1,399.67	-1194%	156%
Entry fees for all teams	\$ 3,212.70	\$ 4,500.00	\$ 4,493.81	-\$ 1,281.11	-29%	-29%
Other expenses	\$ 1,709.98	\$ 2,500.00	\$ 2,251.00	-\$ 541.02	-24%	-32%
Trophie Costs	\$ 1,947.39	\$ 3,000.00	\$ 2,827.09	-\$ 879.70	-31%	-35%
Banquet costs	\$ 300.00	\$ 2,000.00	\$ 1,960.10	-\$ 1,660.10	-85%	-85%
OMHA Annual Meeting	\$ 400.00	\$ 400.00	\$ 400.00	\$ -	0%	0%
Office Manager Wage Exp	\$ 7,371.00	\$ 8,000.00	\$ 7,675.00	-\$ 304.00	-4%	-8%
Ice Scheduler Wage Exp	\$ 10,062.50	\$ 10,500.00	\$ 10,500.00	-\$ 437.50	-4%	-4%
Telephone Expense	\$ 1,063.12	\$ 2,000.00	\$ 2,037.92	-\$ 974.80	-48%	-47%
Advertising	\$ -	\$ 500.00	\$ 259.62	-\$ 259.62	-100%	-100%
Executive Travel Expense	\$ -	\$ 500.00	\$ 117.49	-\$ 117.49	-100%	-100%
Office Expense	\$ 1,162.65	\$ 1,200.00	\$ 1,143.24	\$ 19.41	2%	-3%
Office Rent Expense	\$ 1,064.46	\$ 1,200.00	\$ 717.73	\$ 346.73	48%	-11%
Internet Services	\$ 188.55	\$ 500.00	\$ 176.85	\$ 11.70	7%	-62%
Bank Charges	\$ 263.54	\$ 300.00	\$ 359.15	-\$ 95.61	-27%	-12%
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<b>Total Operating Expenses</b>	<b>\$ 428,997.22</b>	<b>\$ 422,699.32</b>	<b>\$ 405,055.15</b>	<b>\$ 23,942.07</b>	<b>6%</b>	<b>1%</b>
<b>Income from Operations</b>	<b>\$10,911.83</b>	<b>\$ 1,050.68</b>	<b>\$ 7,929.72</b>	<b>\$ 2,982.11</b>	<b>38%</b>	<b>939%</b>

# Statement Analysis

## Registration Fees

Formed 2 new Rep teams - Minor Peewee A and Juvenile Rep Team  
increased registration rates by 3%

## Misc Income

Sale of Shirts	\$	40.00
Matt Schieck Dev Fees	\$	100.00
Goalie Clinic	\$	100.00

## Player Development

2013 Net of costs	\$	1,094.75
2012 Net of Costs	\$	1,616.88

## Ice Rental Costs

Rate Summary		<u>Prime</u>		<u>Non-Prime</u>
Proposed 2013/2014**	\$	150.02	\$	84.24
2012/2013**	\$	147.80	\$	83.00
2011/2012	\$	147.80	\$	82.90
2010/2011	\$	143.50	\$	80.49

\*\*Prime time changed to 5pm from 6pm

## Shirt Purchases

Includes purchase from Advanced Corporate Marketing	\$	22,125.00
less name bar collection		

## Clinic Costs

		<u>2013</u>		<u>2012</u>
Clinic Costs OMHA	\$	6,150.00	\$	5,120.00
Costs to Run Clinics	\$	1,057.13	\$	1,061.10
Clinic Deposits	-\$	7,005.00	-\$	6,975.00
Reimbursement to WMHA coaches	\$	1,080.34	\$	676.70
Total Clinic Costs	\$	1,282.47	-\$	117.20