



# Monthly Executive Meeting

- Mar 28, 2022 @ 7pm - Virtual
- Chair: Brad Shantz, Secretary: Cindy Holland

## Attendance

Officers						Quorum: President or VP + 3 Officers + 50% Directors					
Nadia Elmasry Weiss	Y	Barry Keen	N	Nathan Woods	N						
Chris Taylor	Y	Brad Shantz	Y	Mike Heckendorn	N						
Josh Gruhl	N	Cindy Holland	Y	Katie Hackert	N						
Directors											
Kevin Brown	Y	Mark Trimble	Y	Aaron Hardy	N						
Luke Baleshta	N	Jenna Abate	Y	Mike Stiles	N						
Staff											
Tracey Williams	Y	Catherine Stiles	Y								
Guest(s)											

## 2. Agenda

- [Call to order](#)
- [Guest\(s\) have the floor](#)
- [Previous Minutes](#)
- [Reports](#)
- [Old Business](#)
- [New Business](#)
- [Adjourned](#)

### 3. Appendices

#### A. [Financial Statements](#)

### 4. Call to Order

Start time – 7:02PM

### 5. Guest(s) have the floor

### 6. Previous Minutes

- Motion to approve the reports – Mark
- 2<sup>nd</sup>- Brad

### 7. Reports

- Are there any items that need to be discussed tonight for the reports submitted?
  - Items discussed have been posted below in new business.
- Motion to approve the reports
  - 1<sup>st</sup> – Brad
  - 2<sup>nd</sup> – Mark

#### 7.1. President - Nadia Elmasry Weiss

- Finally we have made it to the home stretch and the kids are still on the ice.
- Congrats to all our successes and to all the hard work that made that possible.'
- Executive voted to support teams moving on in Tri County. Each of 7 teams will receive 250\$ Total spent 1750\$
- For those on the Executive that plan to return thank you and for those that it is time to move on please consider encouraging others to join.

#### 7.3. Vice-President - Representative Teams - Nathan Woods

**Rep Team Success so far (as of Mar 24)...**

- 7 out of 12 Woolwich Rep Teams made it to Tri County Championship Weekend (A & AE)
  - U10A, U11A, U12A, U13A, U14A, U13AE, U18AE
    - 5 out of 8 A Teams made it to Tri County Championship Weekend
    - 2 out of 4 AE Teams made it to Tri County Championship Weekend
  - Woolwich is sending 3 first place Rep teams to Tri County Championship Weekend. No other association accomplished this. Two other associations have 2 first place Rep teams going to Tri County Championship Weekend (CW, Oakville, Guelph)
  - Woolwich is 2<sup>nd</sup> in all of Tri County in terms of level of success with A and AE teams sending 7 of 12 teams to Tri County Championship Weekend (CW was 1<sup>st</sup> with 9 of 12 Teams advancing to Tri County Championship Weekend)
  
- U21 finished 1<sup>st</sup> out of 10 teams in the regular season and is playing Tier 1 Playoffs 2<sup>nd</sup> Round. U21A plays March 26 @ 7:30pm for a chance to advance to the OMHA Championships

### **Tri County Championship Weekend**

- Tri County Championship weekend is being held Mar 25/26 at 8 locations across southern Ontario (including Woolwich), hosting a total of 96 teams at the AA, A, and AE levels
- 67 of these teams will move on OMHA weekend
- Woolwich is hosting U13AA, U13A, U13AE and U11A (total of 16 teams, 13 games, with 9 teams moving on to OMHA weekend)

### **2022/2023 Season Structure Update**

- Rep Coach selections will be made public no later than April 1
- Registration is expected to open April 15
- Rep Tryouts:
  - Spring 2022
    - U14A, U15A and U16A will happen May 9 - 15 (AAA is Apr 25 – May 1, AA is May 2 – 8)
    - U15BB dates are TBD but likely to occur between May 11 – 19
    - Permission to Skate forms available between Apr 12 – 15
    - NRP forms available closer to Apr 25
  - Fall 2022
    - U18A & U18BB dates are TBD but likely starting on or after Sep 6
    - U10A, U11A, U12A, U13A will happen Sep 24 – 30 (AAA is Sep 10 – 16, AA is Sep 17 – 23)
    - U11BB, U13BB dates are TBD but likely starting on or after Sep 26 – Sep 30
- Rep Development:
  - U14A, U15A, U16A, U15BB will begin Sep 6
  - U18A & U18BB dates are TBD but likely on or after Sep 13

- U10A, U11A, U12A, U13A, U11BB, U13BB will begin Oct 1 (AAA is Sep 17, AA is Sep 24)
- Rep Tournaments:
  - U14A, U15A, U16A, U18A, U15BB, U18BB may begin Sep 30
  - U10A, U11A, U12A, U13A, U11BB, U13BB may begin Oct 7
- Tri County Regular season will start sometime between Oct 1 – 10. Still TBD. Should know more details by the end of Apr
- All teams must be engaged in meaningful competition until March 1, 2022 – No teams may be eliminated from competition before this date
- U9 REPRESENTATIVE PROGRAMING – 2022-23 Effective 2021-22, amendments to OHF Playing Regulations resulted in the elimination of all competitive (Representative) categories at U9. The implementation of this decision was deferred for one season. Therefore, effective the 2022-23 season, the only categories permitted at U9 will be House League (HL), Local League (LL) and Minor Development (MD)

### **Masks**

- OHF have made decision to maintain masking requirements, as outlined in the OHF Return to Hockey Framework, for the remainder of the 2021-22 Minor Hockey Season. The OHF Return to Hockey Framework requires that players and coaches must be wearing a mask while in the dressing room and for Coaches to wear a mask while on the bench. The OHF mask mandate is set to expire at the conclusion of OHF Championships; April 24, 2022. Meaning, the OHF will not require masks with the commencement of spring evaluations on April 25

### **7.4. Vice-President - Local League Teams - Chris Taylor**

- WCWLL (Woolwich Centre Wellington LL) finished playoffs Saturday Mar 26 with a single championship game taking place for the top 2 teams in each age group Mar 27 or Mar 29.
- At the time of writing it's too early to tell which teams will be playing in the championship games.
- A motion for next season's Waterloo/Woolwich LL grouping was presented at a recent OHF meeting by Alliance on behalf of Waterloo + Woolwich. The OMHA rejected this motion awaiting additional questions/communication from Woolwich, we're working with Paul Wilson on this and hope to re-table this motion at the next OHF meeting in 1-2 weeks.
- Shortly after the end of the season I'll be hosting a session with LL/Select coaches to provide feedback in an effort to improve future seasons.

## 7.5. Vice-President - Coaching - Brad Shantz

- The following Rep coaches have been selected for 2022-2023 season by coaching committee. (Committee: Brad , Nathan, Mike H,)
- All BB formally (A/E) coaches will be finalized after tryouts of A rep teams other than U18 BB team has been selected
- All coaches will be contacted prior final announcement April 1<sup>st</sup> to provide guidance, expectations, and info from WMHA

<b>2022-2023 Coaches</b>	
	Name
U9 (Major Novice)	Rod Bauman
U10 (Minor Atom)	Sal Abate
U11 (Major Atom)	Rebecca Hallman
U11 (A/E)	TBD After Tryouts
U12 (Minor Peewee)	Dave Weiss
U13 (Major Peewee)	Keegan Saunders
U13 A/E	TBD After Tryouts
U14 (Minor Bantam)	Mike Brito
U15 (Major Bantam)	Nolan Hislop
U15 A/E	TBD After Tryouts
U16 (Minor Midget)	Scott Stewart
U18 (Midget A/E)	Brad Hackert
U18-Jr Sugar Kings	Zack Barriage
U21-Juvenile	Gavin White

## 7.6. Vice-President - Player Development - Josh Gruhl

- Nothing to report

## 7.7. Vice-President - U9 & Below - Mike Heckendorn

- Nothing to report

## 7.8. Coach Selection Committee - Nathan Woods & Brad Shantz

- Nothing to report

## 7.9. Player Safety Committee – Josh Gruhl

- Nothing to report

## 7.10. Equipment Committee - Mark Trimble

- Garage sale – WMC has confirmed we are allowed to use the space at the back of the arena facing Lion's Hall, including the covered portion in the event of inclement weather. Anything indoors would come with a rental fee of \$45 - \$60/hour.
- Proposed dates are Saturday April 30<sup>th</sup> or Saturday May 7<sup>th</sup>, likely 9 – 12. Once date is finalized, I will request Mike Stiles to post on our website & social media. If available & interested in helping, please contact Mark.
- Once seasons are complete, I will be reaching out to teams for equipment return & handout for spring tryouts. Dates TBD.

## 7.11. Photo Committee - N/A

- No committee this year

## 7.12. Woolwich Weekend - N/A

- Nothing to report.

## 7.13. Woolwich Cup - N/A

- Nothing to report.

## 7.15. 4 on 4 - Tracey Williams / Catherine Stiles

- registration to date is 226 players, 22 goalies
- we will have 22 teams, spread across 4 divisions
- still require lots of help to work the doors during games - have begun to reach out to individuals on teams to help
- team assignment emails went out Sunday evening (March 27th)
- schedule posted on tournament tab, March 27th - article posted with links
- jerseys should be ready for pick up on April 8th
- thank you to everyone for your help!

## 7.16. Spiritwear Committee - Aaron

- Nothing to report

## 7.17. Constitution Committee – Mike Stiles

- Nothing to Report

## 7.18. Nomination Committee – Cindy Holland

- Nothing to Report

## 7.19. Sponsorship Committee - Kevin Brown/ Mike Heckendorn

- Nothing to Report

## 7.20. Fundraising Committee - Aaron Hardy

- Nothing to Report

## 7.21. Communications Committee - Mike Stiles

- Nothing to Report

## 7.22. First Shift Committee - Nadia Elmasry Weiss

- Congratulations to a fantastic group of kids and all the volunteers. The program once again was a huge success. Big thank you to Luke Baleshta. We have applied to host next season

### 7.23. Volunteer Committee - N/A

- No committee this year

### 7.24. Risk Management – Cindy Holland

- Nothing to Report

### 7.25. Goalie Development Committee - Josh Gruhl

- Nothing to Report

### 7.26. Treasurer - Katie Hackert

- Financial statements supplied in [Appendix A - Financial Statements](#)
- Registration 2019 278,687.20
- Sponsorship 2019 10,873.84
- Sponsor not paid Pro Hockey Life...a cheque was received, and the bank wouldn't allow it because it was made out to Woolwich Wildcats instead of Woolwich Minor Hockey Association. An email was sent asking to replace March 1

### 7.27. Website - Tracey Williams / Catherine Stiles

- No report

### 7.28. Office - Tracey Williams / Catherine Stiles

- been working with Katie to gather information on the delinquent registration accounts
- to date, receivable sits at approx. \$5500
- also working with Rob Waters at Friends of Hockey, to collect any registration payments that Members had been approved for
- Registration - will open April 15th, plan is to have announced on website on April 1st. HCR will be set up for registration fees for the 2022-23 season and tryout fees.
- Permission to Skate forms - should be released around mid-April. Will set up website form to apply for PTS's (to be ready prior to April 15th, 1st day of AAA tryouts)
- Non-Resident Passports - should be available near end of April. Will set up website form to apply for NRP passports (to be ready prior to April 22nd, 1st day of AA tryouts)

### 7.29. Registrar - Tracey Williams / Catherine Stiles

- No report



### 7.30. Scheduler –Mike Heckendorn

- No report

### 7.31. Secretary – Cindy Holland

- Nothing to report

### 7.32. Finance Committee

- Nothing to report

### 7.33. Player Safety – Luke Baleshta

- Nothing to report

## 8. Old Business

## 9. New Business

1. Discuss any shifting of executive positions internally to fill holes for next year.
  - a. Let's post the open positions on the website and put feelers out to see if there is any interest in the following positions.
  - b. VP of Rep, VP of <U9 & 3-4 More Directors.
  - c. At this point no one internally is interested in shifting, but put feelers out.
2. Confirm date of AGM
  - a. AGM Meeting will be held in person – No Hybrid and will be held on May 11, 2022 @ 8pm
3. Recruiting volunteers outside the Directors.
  - a. Nadia suggested it would be great for Directors to take on a number of roles within the executive, then find 3-4 people outside the executive who could join in a volunteer group. This way no committees are led by one person.
  - b. Get in touch with the U13 Select Manager about providing help to other select teams next year.
4. Seeking feedback about Executive
  - a. If there is feedback that you want to provide about your experiences on the executive. Things that we can do better, any issues or suggestions for next year. Feel free to send Nadia a

private message or leave a note under the door in the hockey office.

5. Coaching Selection

- a. Unanimously approved by all attending members. Brad has permission to reach out to coaches to get acceptance of roles.

## 10. Adjourned

Time – 8:03

## 11. Appendices

### 11.1. Appendix A - Financial Statements

#### 11.1.1. Financial Statements up to Previous Month

1:25 PM

**Woolwich Minor Hockey**  
**Profit & Loss Budget vs. Actual**  
 April 2021 through February 2022

03/02/22

Accrual Basis

	Apr '21 - Feb 22	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4 on 4	0.00	0.00	0.00	0.0%
Development Fees Income	29,020.00	9,710.00	19,310.00	298.9%
<b>Fundraising</b>				
Cash Calender Fundraising	9,770.00	14,000.00	-4,230.00	69.8%
Pepperettes	5,017.50			
Fundraising - Other	922.50			
<b>Total Fundraising</b>	15,710.00	14,000.00	1,710.00	112.2%
Junior Sugar Kings	2,500.00			
Misc Income	1,128.20	500.00	628.20	225.6%
Registration	281,750.36	280,000.00	1,750.36	100.6%
Representative Fees	75,495.00	83,305.00	-7,810.00	90.6%
Select Fees	4,500.00	16,000.00	-11,500.00	28.1%
Sponsorship Revenue	15,300.00	17,000.00	-1,700.00	90.0%
Tournament Fees Paid back	10,823.98			
Try out Fee Select	1,151.00	1,800.00	-649.00	63.9%
Try Out Fees	6,490.00	11,000.00	-4,510.00	59.0%
Woolwich Weekend Tournament	32,725.00			
<b>Total Income</b>	476,593.54	433,315.00	43,278.54	110.0%
<b>Gross Profit</b>	476,593.54	433,315.00	43,278.54	110.0%
<b>Expense</b>				
Accounting Fees	0.00	750.00	-750.00	0.0%
Advertising and Promotion	0.00	250.00	-250.00	0.0%
Bank Service Charges	1,719.59	250.00	1,469.59	687.8%
Cash Calendar Fundraising	4,870.00	10,500.00	-5,630.00	46.4%
Coaches Clinic	1,800.89	2,875.00	-1,074.11	62.6%
Coaches Dinner	0.00	2,000.00	-2,000.00	0.0%
Concussion testing	565.00	750.00	-185.00	75.3%
<b>Development Fees</b>				
Development Instruction - Power	4,500.00			
Goalie Development	0.00	2,000.00	-2,000.00	0.0%
Ice	0.00	4,200.00	-4,200.00	0.0%
Instruction	0.00	7,000.00	-7,000.00	0.0%
Development Fees - Other	6,925.00	0.00	6,925.00	100.0%
<b>Total Development Fees</b>	11,425.00	13,200.00	-1,775.00	86.6%

1:25 PM  
03/02/22  
Accrual Basis

**Woolwich Minor Hockey**  
**Profit & Loss Budget vs. Actual**  
April 2021 through February 2022

	Apr '21 - Feb 22	Budget	\$ Over Budget	% of Budget
<b>Electronic Game Sheets</b>				
Equipment	0.00	809.00	-809.00	0.0%
Game Fees Cost	0.00	0.00	0.00	0.0%
Electronic Game Sheets - Other	1,209.10	809.25	399.85	149.4%
<b>Total Electronic Game Sheets</b>	<b>1,209.10</b>	<b>1,618.25</b>	<b>-409.15</b>	<b>74.7%</b>
<b>Entry Fees</b>	<b>2,686.00</b>	<b>3,480.00</b>	<b>-794.00</b>	<b>77.2%</b>
<b>Equipment</b>				
Shirt Expense				
IP Jerseys	0.00	3,000.00	-3,000.00	0.0%
Shirt Expense - Other	101.70	5,000.00	-4,898.30	2.0%
<b>Total Shirt Expense</b>	<b>101.70</b>	<b>8,000.00</b>	<b>-7,898.30</b>	<b>1.3%</b>
<b>Sock Expense</b>	<b>7,972.42</b>	<b>7,500.00</b>	<b>472.42</b>	<b>106.3%</b>
Equipment - Other	2,198.96	9,480.00	-7,281.04	23.2%
<b>Total Equipment</b>	<b>10,273.08</b>	<b>24,980.00</b>	<b>-14,706.92</b>	<b>41.1%</b>
<b>Executive Travel Expense</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>
<b>Ice costs</b>				
December	34,170.52			
January	4,081.75			
November	40,934.74			
October	53,176.99			
September	30,216.75			
Ice costs - Other	0.00	280,000.00	-280,000.00	0.0%
<b>Total Ice costs</b>	<b>162,580.75</b>	<b>280,000.00</b>	<b>-117,419.25</b>	<b>58.1%</b>
<b>Ice Scheduler</b>	<b>5,315.14</b>	<b>6,337.50</b>	<b>-1,022.36</b>	<b>83.9%</b>
<b>Insurance Expense</b>	<b>16,224.03</b>	<b>29,855.00</b>	<b>-13,630.97</b>	<b>54.3%</b>
<b>Interest Expense</b>	<b>0.00</b>	<b>750.00</b>	<b>-750.00</b>	<b>0.0%</b>
<b>Internet Services &amp; Website</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Junior Sugar Kings Expense</b>	<b>2,500.00</b>			
<b>Misc Expense</b>	<b>615.76</b>	<b>100.00</b>	<b>515.76</b>	<b>615.8%</b>
<b>Office Manager Assistant</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Office Rent Expense</b>	<b>0.00</b>	<b>1,350.00</b>	<b>-1,350.00</b>	<b>0.0%</b>
<b>Office Staff</b>	<b>7,601.30</b>	<b>6,337.50</b>	<b>1,263.80</b>	<b>119.9%</b>
<b>Office Supplies</b>	<b>270.81</b>	<b>500.00</b>	<b>-229.19</b>	<b>54.2%</b>
<b>Pepperette Fundraising</b>	<b>3,720.62</b>			
<b>Playdown fees</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>

1:25 PM  
03/02/22  
Accrual Basis

**Woolwich Minor Hockey**  
**Profit & Loss Budget vs. Actual**  
April 2021 through February 2022

	Apr '21 - Feb 22	Budget	\$ Over Budget	% of Budget
<b>Referee Expense</b>				
December	3,320.00			
February	6,850.00			
January	114.00			
November	9,926.00			
October	2,144.00			
Referee Expense - Other	0.00	29,139.25	-29,139.25	0.0%
<b>Total Referee Expense</b>	<b>22,354.00</b>	<b>29,139.25</b>	<b>-6,785.25</b>	<b>76.7%</b>
<b>Timekeepers Expense</b>				
December	740.00			
February	1,265.00			
January	54.00			
November	1,980.00			
October	360.00			
Timekeepers Expense - Other	0.00	7,275.25	-7,275.25	0.0%
<b>Total Timekeepers Expense</b>	<b>4,399.00</b>	<b>7,275.25</b>	<b>-2,876.25</b>	<b>60.5%</b>
<b>Tournament Fees Paid</b>	<b>10,823.98</b>			
<b>Trophies</b>	<b>0.00</b>	<b>3,500.00</b>	<b>-3,500.00</b>	<b>0.0%</b>
<b>Try Outs</b>				
Body Checking Clinics	0.00	300.00	-300.00	0.0%
Ice Costs	0.00	1,200.00	-1,200.00	0.0%
Ref's	0.00	2,000.00	-2,000.00	0.0%
Timekeepers	0.00	260.00	-260.00	0.0%
Try Outs - Other	0.00	450.00	-450.00	0.0%
<b>Total Try Outs</b>	<b>0.00</b>	<b>4,210.00</b>	<b>-4,210.00</b>	<b>0.0%</b>
<b>Woolwich Weekend</b>				
Ice Cost	11,308.53			
Miscellaneous	5,268.55			
<b>Total Woolwich Weekend</b>	<b>16,577.08</b>			
<b>Total Expense</b>	<b>287,531.13</b>	<b>431,007.75</b>	<b>-143,476.62</b>	<b>66.7%</b>
<b>Net Ordinary Income</b>	<b>189,062.41</b>	<b>2,307.25</b>	<b>186,755.16</b>	<b>8,194.3%</b>
<b>Net Income</b>	<b>189,062.41</b>	<b>2,307.25</b>	<b>186,755.16</b>	<b>8,194.3%</b>